

Epicor Software Corporation®

Product: Epicor Distribution

EPICOR®

www.epicor.com
Contact: Epicor Software

18200 Von Karman Ave., Ste. 1000 | Irvine, CA 92612


(800) 999-6995 | (949) 585-4091 FAX
info@epicor.com

Technology

OS: Windows, Unix, Linux
DB: MS SQL Server, Progress
Presentation: Microsoft SmartClient and Web Client
Delivery: On-premise, web based and hosted


User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000



Number of Branches

1 2-10 11-50 51-100 100+



Sales

Entry Price Point: \$35,000 for 5 users
Sales Channel: Direct and resellers Worldwide

As a distributor, you know that employing a powerful technology strategy is a key to success and to staying ahead of the competition, which seems to get more sophisticated every day. In an ever-changing economy, wholesale distributors are continuously facing new challenges. Adopting processes and technologies that are intelligent, adaptive and powerful is essential for success. Epicor Software Corporation is well-positioned to face these challenges with you by delivering an intuitive and comprehensive application designed for companies like yours.

Effectively Market and Sell Your Goods

Epicor Customer Relationship Management (CRM) Suite provides marketing functionality to enable you to track the effectiveness of marketing campaigns including email and direct mail programs, trade shows and events, and advertising. Using the CRM solution, you will have visibility to what programs generate the best results and can more effectively allocate your marketing dollars. Once an order is generated through Epicor CRM, it is visible throughout the organization. Because Epicor CRM is an integral part of Epicor Distribution, orders placed through Epicor CRM are passed to the Sales Order Management module for fulfillment. With the comprehensive integration, part numbers, pricing and inventory information is shared between the front and back office solution.

Effectively Manage Sales Orders

Sales Order Management streamlines the entire order process, including quotes, orders, shipping and returns. To speed order entry, you are able to build an order based on past order history, configure items for order, or specify orders for drop shipment. The system also enables you to maximize revenue by providing up-sell and cross-sell information as orders are entered.

Accurately Track Inventory

With Epicor's Inventory module, you can manage your inventory with the level of flexibility and control most appropriate for your business. This solution provides instant access to critical information, such as inventory availability, quantity on hand, reorder quantities and costs. Powerful multi-site functionality lets you manage multiple warehouse locations and track inventory to the lot, serial or bin level. The solution enables you to purchase or sell in multiple units of measure such as an individual item, a case or a carton. Conversions between multiple units of measure are done automatically.

Optimize Order Fulfillment

Epicor's versatile solution enables you to configure the system to how you wish to do order fulfillment. You can pick, pack and ship on a per order basis or group orders for processing based on attributes you define such as customer priority, profitability of an order, inventory availability and more.

Using barcode technology throughout the warehouse enables you to more effectively manage orders and inventory. The increased automation enables you to process orders more rapidly and more accurately. And because information is updated in real time as inventory is scanned, a customer service representative can let your customer know where their order is in the fulfillment process at any point.

Improve Your Purchasing Process

Fully integrated with the distribution solution, Epicor's Supplier Relationship Management (SRM) enables your organization to maximize internal efficiency while energizing your entire value chain. The Epicor SRM includes sourcing and procurement modules. Epicor Sourcing helps you identify, evaluate, and negotiate the optimal mix of materials, services, suppliers, price and non-price attributes. It is a comprehensive solution offering buy-side and sell-side strategic sourcing of items such as capital equipment, raw materials, and operational services.

Streamline Your Financial Operations

Epicor General Ledger allows you to build a chart of accounts to match your organizational structure – simplifying multicurrency and inter-company transactions, and making month- and year-end closings straightforward and trouble-free. Epicor Accounts Payable offers sophisticated payments processing including electronic funds transfer and settlement. Epicor Cash Management provides instant access to all cash transactions and can be integrated with your bank's electronic statements and also features automatic bank account reconciliation.

Powerful Reporting and Analytics

The Epicor Business Intelligence tools makes it easy to perform sales forecasting, create and manage budgets, measure supplier and customer performance, and monitor warehouse efficiencies. The embedded analyses are driven by thorough knowledge of best practices and designed for ease of use by a broad range of stakeholders.