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Brown Smith Wallace Advisory Services  
Business Process and Systems Group  
6 CityPlace Drive, Suite 900  
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Henry Struckel - Senior ERP Consultant

Dear Henry,

I want to express my sincere thanks for helping us through your structured, methodical process for selecting our new ERP system. You and Jeff did a great job of setting us in the proper direction, keeping us on track and making sure we covered the topics most important for our business.

It's been over 20 years since we made our last ERP change, so it was a critical decision for the future of our business. I knew that going it alone, listening to all of the vendors and asking the management team who they thought was best, would not bring the optimal outcome. BSW brought the knowledge of today's systems, structure and process needed for the best possible decision.

I would suggest any business looking for a new ERP needs the expertise and process BSW brings to making such a critical decision.

Feel free to give me call if you would like to talk to someone that has used BSW.

Sincerely,

Mike DeLacluyse  
President