



Teche Electric Supply Selects Infor to Foster Future Growth

Infor ERP SX.enterprise to Improve Inventory Management and Transparency for Electrical Distributor

ATLANTA – April XX, 2009 – Infor today announced [Teche Electric Supply](#), a Lafayette, La.-based wholesale distributor of electrical appliances and equipment, has selected [Infor ERP SX.enterprise](#), a robust enterprise resource planning (ERP) solution with powerful warehousing capabilities, to manage growth and operations across 17 distribution centers in the southeastern United States. ERP SX.enterprise will provide the company with greater transparency to manage inventory and improve supply chain management, forecasting and workflow.

Teche Electric selected ERP SX.enterprise because the solution's supply chain coverage capabilities, including order management, planning and inventory visibility functions, will help the company manage its growing customer and supplier base. The Total Warehouse Logistics (TWL) module within ERP SX.enterprise will supply Teche Electric with heightened visibility across its multiple warehouses and real-time data management for workflow elements including shipping, receiving and inventory adjustment.

"Our inventory is our number one asset and it is important that our ERP system improves forecasting by providing full transparency across our all inventory, from the warehouse to the yard and the dock," says Tommy Hayes, senior vice president, Teche Electric Supply. "Infor has proven itself as an innovative and reliable software partner to companies in the distribution industry, and we know that ERP SX.enterprise will give our company the ability to access and manage data more easily. The solution's flexibility and Infor's product direction ensure that the solution will be a powerful asset to Teche Electric for the future."

After reviewing a host of possibilities, Teche Electric determined that the [industry specific functionality](#) offered by ERP SX.enterprise was the ideal fit for its anticipated growth and emerging business needs. The solution's flexibility and Infor's roadmap for future development was key to Teche Electric's decision to implement ERP SX.enterprise.

The decision to move from Teche Electric's previous software vendor to Infor came after consulting with the firm Brown Smith Wallace Consulting Group, a distribution industry software selection specialist. "The Teche project team utilized our very detailed 35-step project plan in order to conduct a thorough search for new software. Infor did an excellent job of demonstrating the required business process functionality and satisfying all of the due diligence requirements," said Jeff Gusdorf, managing consultant for BSW.

"Electrical distributors today must improve their visibility and workflow, inventory management and customer service to increase productivity and remain competitively viable," says Gary Rippen, director, distribution solution marketing, Infor. "Infor ERP SX.enterprise's end-to-end inventory management and supply visibility replenishment provides electrical distributors with the tools necessary to manage their intricate business environments."

For more information on Infor ERP SX.enterprise please visit:

<http://www.infor.com/content/brochures/610581/>

http://www.infor.com/product_summary/erp/sxenterprise/

About Teche Electric Supply

Teche Electric Supply was founded by brothers Magruder "Mac" Hays and Pete Hays in Lafayette, LA in April of 1962. Over four decades later, Teche Electric Supply is still locally owned and operated and now occupies a 52,000 square foot building on five and a half acres. Since its humble beginnings, this company has added 16 branch locations.

Teche is now operated by the second generation of the Hays family, and carries a full line of electrical products for the residential, commercial and industrial market places. Teche also provides a number of value added services including local deliveries, 24/7 emergency services, convenient credit options, wire cutting, full service lighting showrooms, convenient hours, unmatched inventory, and 100% dedication to customer service.

About Infor

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become one of the largest providers of business software in the world. For additional information, visit www.infor.com.

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