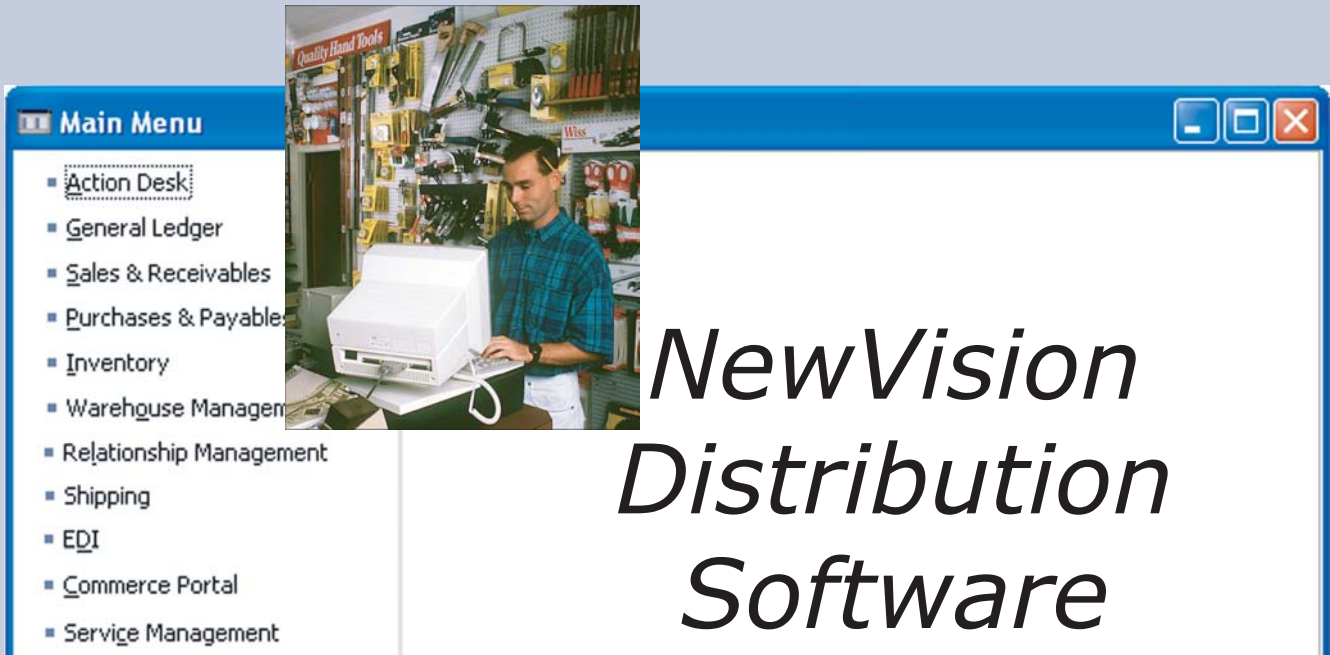


NewVision

Integrated Systems Technology, Inc.



- Action Desk
- General Ledger
- Sales & Receivables
- Purchases & Payables
- Inventory
- Warehouse Management
- Relationship Management
- Shipping
- EDI
- Commerce Portal
- Service Management

*NewVision
Distribution
Software*



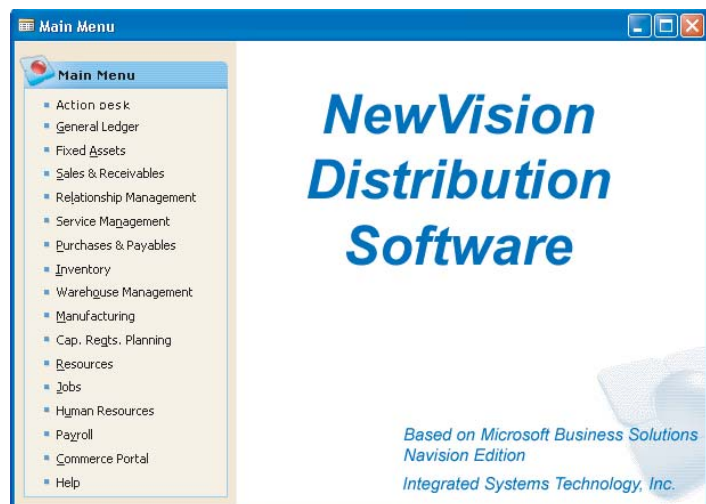
*NewVision Distribution Software
...the best of today's technology*

The one thing you can count on in the distribution business today is change. Customer expectations are changing, new business models are emerging, and the pace of business is increasing.

An agile business spots opportunities behind every challenge. Demanding customers represent an opportunity to offer better service than your competitors. Changing business models demand more efficient ways of doing business, and the increased pace of business reveals new opportunities at every turn.

NewVision Distribution Software turns these challenges and changes into business opportunities. Opportunities that you can use to increase sales, margins, and productivity while reducing costs.

NewVision combines the best of today's technology with the "must have" features required by the distribution industry. The result is a software product that will meet all your distribution requirements today and in the future. Ease of installation means that you get up and running quickly and begin to realize a return on your investment. The intuitive nature of NewVision makes it easy to learn and easy to use. If your business requires specific changes, NewVision's adaptive architecture simplifies the modification process. Modifications become integral to the software without creating upgrade issues.

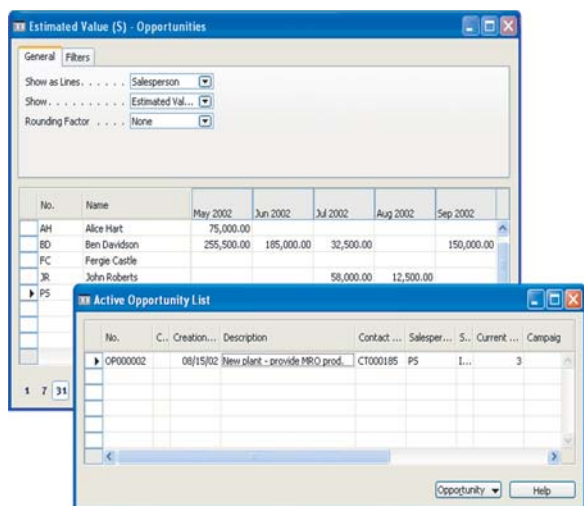
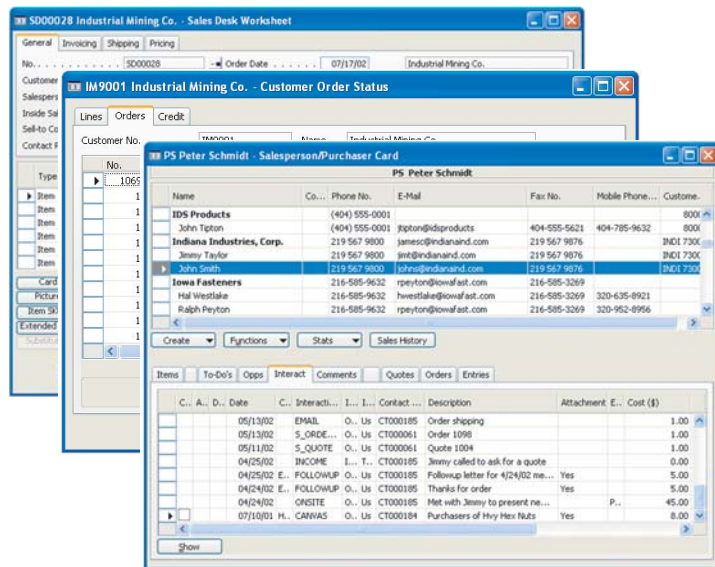


Designed for the distribution industry, you will find those distribution specific features that will allow your company to succeed in today's highly competitive environment. The Sales Desk Worksheet gives you the speed and efficiency of heads-down order entry with complete information about your customers and products. Supply Chain Management means fewer stockouts and backorders, and allows you to know where your orders are at any point in the process.

With NewVision you truly get an end-to-end solution for your business. From Customer Relationship Management to financial applications to warehouse automation it's all one comprehensive package that deliver the results you expect. One product, one vendor, one solution, no finger-pointing.

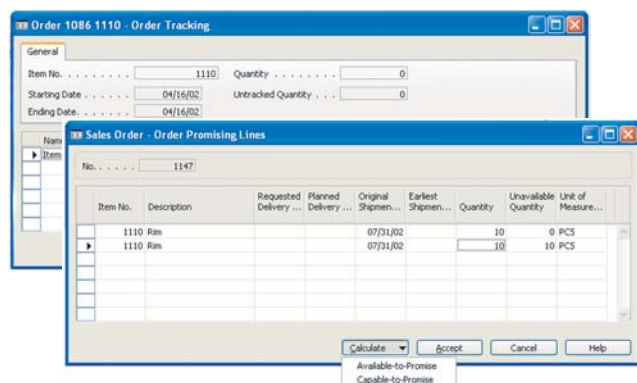
An end-to-end solution for your distribution business

Action Desk - This unique module brings together all the essential elements required to bring your sales, sales support, and purchasing activities to the highest level. Your sales personnel can work from a single screen and handle quotes, enter sales orders, check activities, notes, and history. Purchasing will have all purchasing requirements, whatever the source; drop shipments, and special orders available to them with purchase histories, usage, vendor pricing and minimums. Action Desk becomes the center of your sales and purchasing activities.



Customer Relationship Management - Your customers are your most valuable assets. Finding them and keeping them is the lifeblood of your business. The more knowledge that you have about the ongoing relationship with your customers the better off you are, and that is why an integrated CRM product can prove to be invaluable. NewVision CRM is not a "bolt-on" product but an integral part of the NewVision Distribution Software. Now you can record all your interactions, run campaigns, and track sales opportunities within your distribution software.

Supply Chain Management - Superior integration from the warehouse to the back office provides you with the real-time data you need to identify processes that can be changed to allow you to operate more efficiently and more profitably. Identify potential breakdowns in the chain before they occur. Multiple planning options help you handle last minute changes, and the tracking system lets you check to see whether the order is on schedule and when it will be shipped. NewVision Supply Chain allows you to promise delivery with confidence.



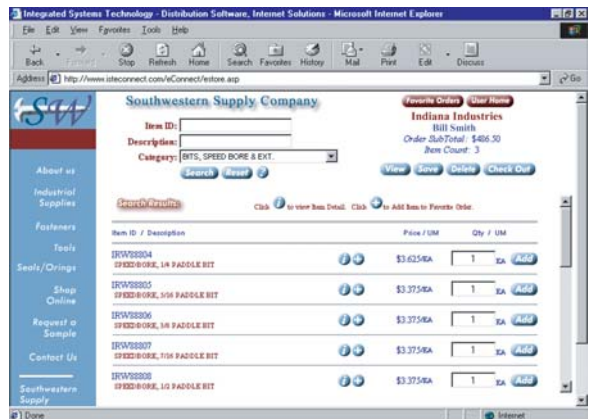
Vendor Managed Inventories -

Regardless of the contractual relationship that you have with your customers, NewVision can automate the process and integrate it with the warehouse and back office functions. Remote bin stocking simplifies the process of reading bins, creating orders, and insuring that your customers have the proper quantities of stock on hand. Partner+Plus gives you a tool to automate either consigned or managed inventories and give your customers excellent reporting.



Mobile Sales - Your remote salespeople can have access to the information they need on a timely basis and are able to submit their orders from the road directly into the system. Your sales staff becomes more efficient and your customers get better service.

E-Commerce - Your customers can check your catalog, choose items to purchase, and place their orders. They can also maintain favorite or standing orders on your website. All of this is interfaced to your NewVision software so that the customer sees and gets his own pricing. With e-Connect your customers can also check the status of previous orders as well as their Accounts Receivable status. You get the benefits of an expanded marketplace, 24-hour sales, and no duplication of tasks



Business Analysis and Data Warehousing

Your distribution business generates a high volume of transactions. How do you utilize all this information to make decisions? The Business Intelligence tool allows you to graphically analyze your data, drill down on different metrics, and spot trends easily. Analysis can be done through graphical screens, reports, or web-based views.



Large or small, NewVision delivers the solution.

Integrated Systems Technology, Inc. has been providing software solutions to the distribution industry since 1982. The company has built its reputation and customer base by providing heavily featured distribution specific software and quality support. Applying the latest technology to the needs of the industry, IST delivers solutions to a diverse range of distributors. Our customers understand the critical importance of having a solution that easily customizes to their specific needs, that can grow and change as their business changes, and that integrates seamlessly with existing Microsoft environments.

The company has been very successful in developing new products to meet the ever changing needs of the distribution industry. IST is dedicated to providing the best system solutions for distributors and an excellent level of service to protect that investment.

Distribution Specific Features

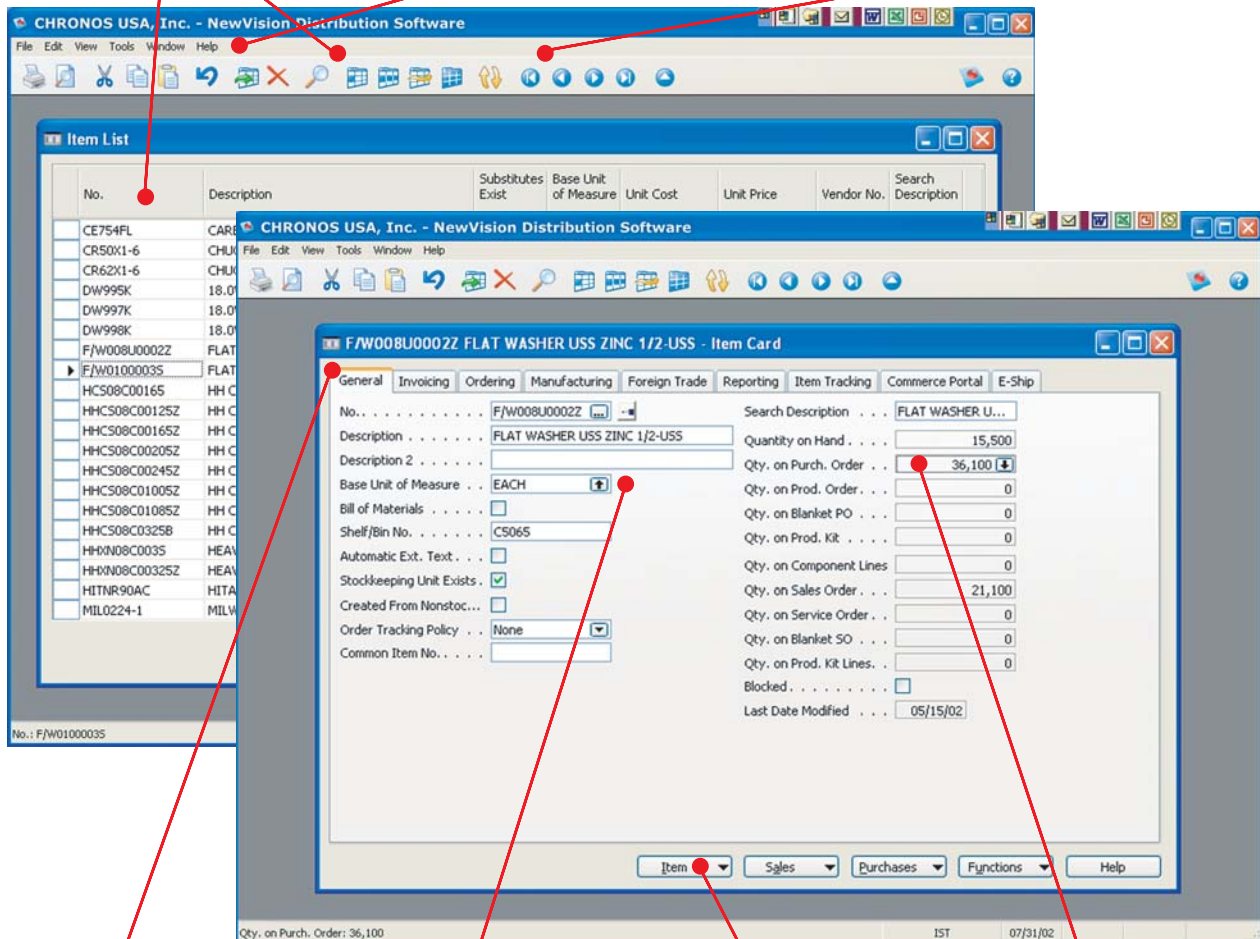
- Lot and Serial Number Tracking
- Multiple Pricing Options
- Multiple Bins
- Multiple Warehouses
- Secondary Operations (Rework)
- Full-featured Kitting
- Substitutes
- Unlimited Conversion Numbers
- Non-Stock Processing
- Tool and Item Repair
- Advanced Search Features
- Contract Pricing
- Drop Shipments
- Multiple Units of Measure
- Multiple Costing Methods
- Bar Coding
- Multiple Replenishment Methods
- 5-digit Cost and Price Precision
- Bill of Materials
- Quotes
- Blanket Orders
- Cross-Docking

NewVision was designed for ease of use and maximum productivity. Modules work seamlessly with one another for powerful automation across your entire business structure. Intuitive, easy to understand screens include drop down menus, easy-to-see search features, filters, and familiar toolbars and shortcuts to make your work fast and efficient.

East Search Capability for Items, Customers, Vendors

Every Screen has Familiar Microsoft Features

Tools That Help You Filter Data, Sort & Quickly Move Through Records



Logical Groupings Allow You to Get at Data Easily & Quickly

Look Up Supporting Lists, Tables, etc.

Pop Up Menus Give You Access to Multiple Functions

Drill Down to Critical Data on All Key Fields

- Easy to customize screens, reports, and forms
- Easy and fast to implement
- Extremely powerful and easy to use
- A solution that will grow with your business
- Easy to modify to fit your specific requirements

- Built entirely with the latest technology
- Interfaces easily with Microsoft products
- Intuitive design facilitates learning
- Database technology provides maximum flexibility
- Commit and rollback insures data integrity

Sales and Sales Support Tools that work for you

IST recognizes that sales is the lifeblood of any distribution business, and in a competitive environment, the sales function must be handled promptly and efficiently. For this reason we created a suite of tools to assist your sales and sales support staff in providing the highest level of service to your customers and prospects. The Sales Desk Worksheet is the core around which the tools were built. The design of the Worksheet concentrated on providing accesses to all the critical information that is required to answer a customer's questions, provide pertinent data, and close the sale or quote quickly and efficiently.

Go Direct to Inventory File

Find Item Vendors

Check Pricing Options

Go Direct to Customer File

Stock Status With Drill Downs to Detail

History of Every Item Purchased by this Customer

Order History with Last Price and Ability to Populate the Screen Directly

Status of Current Line

Turn Worksheet into Quote or Sales Order

Status of Worksheet

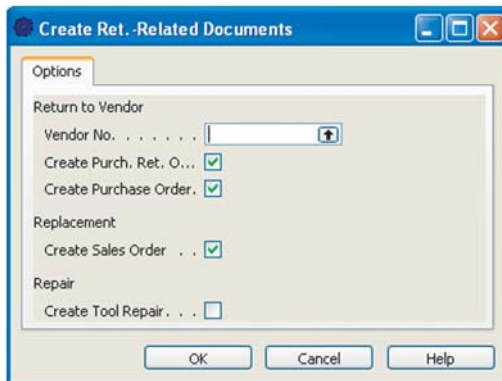
Other tools included in the Sales Desk Suite include Item Pricing which will allow your salespeople to respond to pricing questions without having to open a worksheet, and Order Status. With Order Status your sales and sales support staff can quickly and accurately respond to inquiries from customers regarding the status of orders; when and how shipped, quantities shipped, tracking numbers, and expected ship dates of back orders.

Features:

- Drill down, drill across
- Ease of screen modifications
- Navigate back to all source documents
- Easy copy and paste to Excel, Word, etc.
- Full ODBC Compatibility
- Microsoft SQL or Native Database
- Supports Commerce Gateway
- Supports Biztalk
- Multiple Languages
- Multiple Currencies

Environment:

- Client/Server
- Database
 - MS SQL Server
 - Native
- Operating Systems Supported
 - Windows 2000
 - Windows XP Professional
 -
 -
- Language
 - 4-GL



Check out these features

RGA - Gain control over the returns from your customers and returns to your vendors. The Return Goods Granule allows you to perform multiple steps within one document. Credit the customer and the system will automatically generate a sales order to re-ship product and, if appropriate, prepare the documents to return the defective goods to the vendor

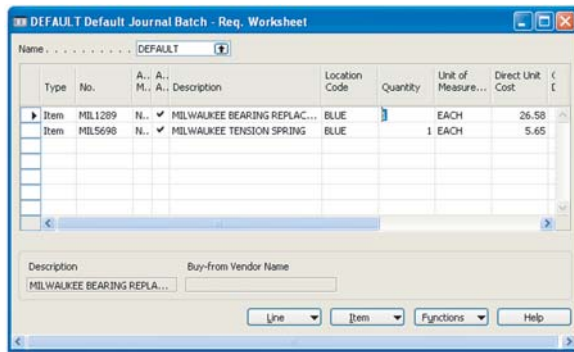
Tool Repair - The Tool Repair granule handles the repair of tools and other items. A tool record is established that identifies the tool and keeps track of its repair history. You can easily charge time, parts and other resources to the repair. Parts not in stock can be ordered directly from the tool repair screen. Provides for progress notes and status as the tool flows through the repair process.

Production Kitting - Allows kits to be built for stock or to order. Kitting process deducts the kit detail items from inventory. Kits can be set up on the fly and can be modified as required for a one time kit. Supports kits within a kit, as well as lot and serial tracking of finished product and components.

Order Promising - Use this granule to calculate availability and deliver dates. If the customer has a requested delivery date you can determine if it is possible to deliver on that date. You can calculate a possible deliver date, based on lead time or production time, if you have no stock in inventory.

Item Charges - This granule was designed to include additional costs components into the unit cost or unit price of an item. Such cost components might be freight, duty, insurance or other costs related to the item.

No.	Description	Gen. Prod. Posting ...	Tax Prod. Posting ...	Search Description
JB-FREIGHT	Freight Charge (JB-Spedition)	SERVICES		FREIGHT...
P-ALLO...	Purchase Allowance	SERVICES		PURCHA...
P-FREIGHT	Misc. Freight Charge (Purch.)	SERVICES		MISC. F...
P-RESTOCK	Purchase Restock Charge	SERVICES		PURCHA...
S-ALLO...	Sales Allowance	SERVICES		SALES A...
S-FREIGHT	Misc. Freight Charges (Sales)	SERVICES		MISC. F...
S-RESTOCK	Sales Restock Charge	SERVICES		SALES R...



Requisition Management - This granule allows you to automate the purchasing process. Special Orders and Drop Shipments entered throughout the day can be automatically brought into the Requisition Management File. Inventory Items to be re-ordered based on the various replenishment methods can also be automatically brought into the Requisition Management File. Items in the file can be modified, edited, and purchase orders automatically prepared.

Supply Chain Planning Engine - This function performs a distribution requirements planning function by looking at current and future demand compared to current and anticipated supply and suggesting order quantities to fill demand.

Order Tracking - This feature allows you to track the connection of a supply to a corresponding demand. It will find the original demand (order) that created a specific purchase order or production order.

Foreign Trade - Whether you are already involved in the global economy or intend to move in that direction, NewVision is prepared. Manage multiple currencies throughout the system including payables and receivables, general ledger reports, inventory items and bank accounts. Use the multiple language capability to set up alternative descriptions for your inventory items and print reports in multiple languages. Also supports tariff numbers, country of origin codes, the Euro, and of course, foreign addresses and phone numbers.

Message Desk - Message Desk Provides automatic messaging for workflow events. Recipients are automatically informed of changes in order status, credit issues, assigned tasks, disputed invoices, stock receipts, etc. Your workflow processes can now be automated further reducing the flow of paperwork.

NewVision Modules

- Action Desk
- Sales & Receivables
- Purchases & Payables
- Inventory Management
- Return Goods Management
- Payroll & Human Resouces
- Relationship Management
- Warehouse Management
- Manifest/Shipping Management
- E-Business
- Supply Planning
- Service Management
- Tool Repair
- Mobile Solutions
- General Ledger
- Financial Analyst
- Business Intelligence/Data Warehousing
- Production Kitting
- Manufacturing
- Vendor Managed Inventories
- EDI



Integrated Systems Technology, Inc.
1925 W. John Carpenter Freeway, Suite 300
Irving, TX 75063
800.633.5583 www.istserve.com



And finally, it all comes down to people

After everything is said about software, hardware, communications, technology, etc., it all comes down to people. People who are dedicated to their jobs and to getting you up and running in the most straightforward, professional manner.

At IST we pride ourselves on having the best staff in the industry. They understand your business and many of them come from the distribution industry. Our continuing training programs keep us up to date with the software as well as with changes in the industry itself. We are dedicated to getting you up and running on your system and keeping you running. Most important, however, is the fact that we are committed the company's philosophy of building long-term relationships with our customers.

We're a personal company that works hard at building long-term relationships. Customers who signed with us in 1982, our first year in business, are still our customers. When our customers call they talk to a person, not a machine. And we do return our calls - on a timely basis. Those are small things but we're convinced that personal, courteous service is still important.

It's a total solution; NewVision Software, over 20 years of experience in the distribution industry, and dedicated people. It's an unbeatable combination.

NewVision Software - one product, one vendor, one solution, no finger-pointing.



www.istserve.com 800.633.5583