

There's a link missing in the supply chain. Whether distribution is just one part of your larger manufacturing or retail operations, or if distribution is your main business focus, you need software that comprehensively addresses Supply Chain Execution:

- Order management
- Enterprise-wide inventory control
- Advanced planning and replenishment
- Purchasing and Procurement

It must also be integrated to supporting financial, multicurrency, analysis, WMS and enterprise security capabilities.

More and more companies are realizing that today's Enterprise Resource Planning applications — which work so well for manufacturing and corporate-level transactions — can't handle the dynamic and complex requirements of order fulfillment and distribution management.

Similarly, Advanced Planning and Replenishment, which grew out of resource and capacity planning processes for manufacturers, are concerned primarily with the planning of production, not distribution. WMS has only limited order entry and sourcing capabilities, and require a separate distribution management system to provide order details such as sourcing and logistics information.

To succeed in today's active distribution market, you need the ability to address changing customer requirements, your own business growth and an evolving market. A software solution must address these functionality issues completely, yet be flexible so you can incorporate your own best business practices.

Distribution is a critical link in your supply chain. It deserves the attention of a best-of-class, Integrated Distribution Management Solution.

Replenishment Manager

Product Line: SCM Warehouse: CENTRAL Vendor: 1000

Item Code	Description	UM	Rcmd Qty	Cost	Total Cost	Type
RUB_SCM_121	SCM A	BK	263	5.3	1393.9	S
RUB_SCM_163	SCM	EA	0	2.88	0	S

Product Code: E2302

Description: Electric powered pneumatic / cushion tire model

Attributes:

- Handles tough applications with largest drive and hydraulic motors in the industry
- Withstand greater shock loads due to tapered rollers in steer axle
- Most rated for 6000 lb. used on 4000-5000 lb. trucks

Available Quantity	Unit	Price	Quantity	Line Total
267	Each	\$10,836.00	3	\$32,508.00

Gillani eSCM
Bringing Vision To Your Supply Chain

Integrated Distribution Management focuses on the order and distribution processes that help distribution businesses win and keep customers. It connects suppliers, distributors, customers, and your internal operations to optimize processes across functional boundaries.

THE SOLUTION

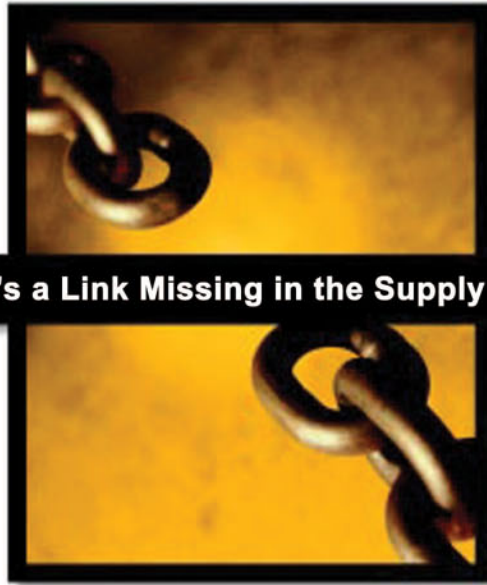
Enter the new Integrated Distribution Management Solution from Gillani, iDistribute V8.1:

- Order capture, validation and execution.
- Product sourcing and inventory management
- Advanced planning, inventory replenishment and purchasing.
- Order fulfillment and settlement.
- Integrated financials, analysis multi-currency, multi-lingual, WMS and security.
- Support for third-party electronic commerce, reporting, data warehousing, and tax compliance.

iDistribute V8.1 modules are built from a distribution organization's perspective, where the focus is on the customer. And all are modifiable to your successful best practices.

iDistribute V8.1 is both a natural link to existing ERP and WMS systems in the captive distribution operations of manufacturers, and a comprehensive, total supply chain solution for wholesale distributors. You can pick the implementation that best meets your needs. You can choose to install just the order and distribution management modules, integrating them to your existing corporate system. Or, you can take advantage of our cross-enterprise integration by installing our financial, analysis multicurrency and multi-lingual suite for an end-to-end Supply Chain Management solution.

iDistribute V8.1 also provides strong support for electronic commerce through our interfaces to a number of EDI packages and through our own new web order management product, eSCM™.



There's a Link Missing in the Supply Chain

THE ADVANTAGE

The key to efficiently managing day-to-day, hour-to-hour distribution business is a flexible Integrated Distribution Management. A system that manages the requirements of customer orders from point of entry; through inventory, replenishment activities, and purchasing; to on-time fulfillment.

The linking of your complex order management environment with iDistribute V8.1 gives you increased control, accountability and corporate-wide visibility of the customer order.

Gillani offers specific advantages over other vendors in providing applications for your distribution needs.

Advanced Order and Distribution Management Functionality

The release of V8.1 makes iDistribute the premier product for distributor organizations like yours. iDistribute addresses the need for new methods of moving products, including robust order management capabilities, running a warehouse via RF scanners, viewing real-time inventories, and employing systems that allow continuous inventory replenishment.

Shorter and More Certain Time to Value

Compared with typical ERP and internal development projects, iDistribute applications are installed quickly, with predictable success. While many software implementations have uncertain returns on investment, Gillani's focus on improving order, fulfillment and inventory management justifies its purchase by your company on demonstrable cost savings alone.

iDistribute Distribution Management & Financial Management Software

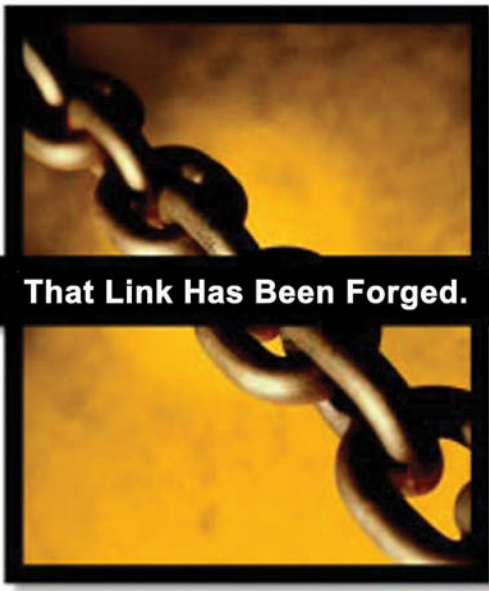
<i>iDistribute</i>			
Distribution Management	eSCM (Web Order Entry)	General Ledger	Financial Management
	Marketing Campaign	Accounts Receivable	
	Order Management	Accounts Payable	
	Inventory Management	Fixed Assets	
	RF	Financial Report Writer	
	Purchasing	Budget Manager	
	Replenishment	Credit Manager	
		XML	
	EDI		

Modifiability By Design

Gillani's commitment to Modifiability By Design is based upon three key assumptions:

- Every company offers a unique set of values that keep customers coming back.
- Every company's customer preferences change with time some faster than others.
- Every company must adapt its offering and quickly respond to changes or risk losing customers.

Unlike other forms of application modification, Gillani's Application Workbench tools allow you to implement new processes and incorporate new technologies. These are the same tools used to develop the Enterprise system.



That Link Has Been Forged.

PUTTING IT ALL TOGETHER

Gillani offers a team of skilled, full-time implementation consultants whose main objective is the comprehensive, timely installation of your new iDistribute software system. Whether you choose to install the product unmodified (achieving the quickest time to value) or whether you include strategic business process analysis and custom modifications, we are prepared to give you the services you need, in a timeframe to fit your implementation goals.

Our iDeliver™ services include:

- Project management
- Training
- Business process analysis and re-engineering
- Installation
- Modification
- Quality assurance assistance
- Testing
- Post-implementation audits

After the implementation, our iCare™ - Client Support team helps maximize the benefits of your new iDistribute system. Support is provided by an experienced team of analysts, and includes answers to technical questions, functionality issues, and documentation clarification.

We also provide regular product updates and inform you of upcoming significant product functionality upgrades. Support issues are quickly resolved through your personal account manager.

Distribution Expertise

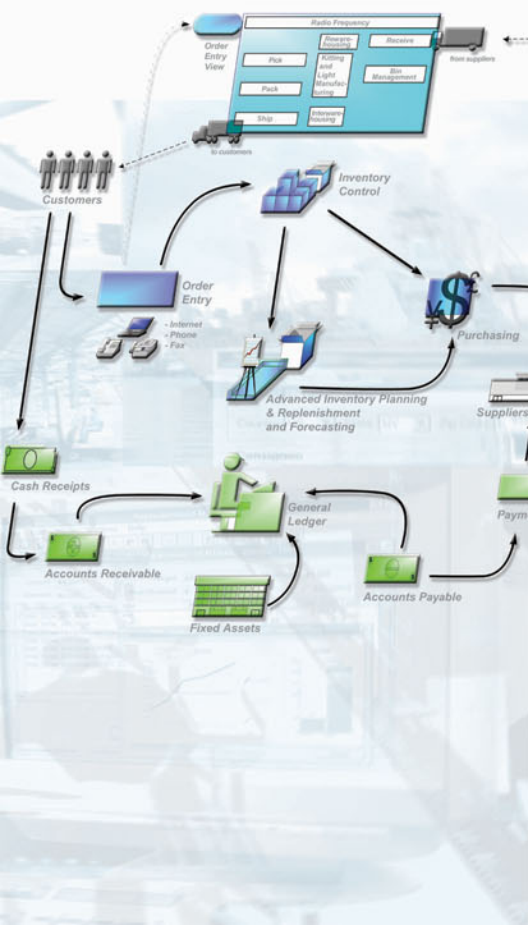
Our in-depth understanding of the distribution industry is reflected in the comprehensive functionality of iDistribute V8.1. We consistently deliver best practices, policies and procedures to our clients.

Application Integration

We have integrated all the major functional areas in our applications that touch the distribution process into a single solution set from a single vendor.

Internet Commerce

Our Web Order Entry eSCM suite is a unique real-time end-to-end eCommerce solution designed to satisfy the needs of distributors. Customers can place orders and request order status over the Internet, providing you with increased customer service and a significant competitive advantage in today's electronic economy.



Gillani

BENEFITS

Gillani's solution offers many benefits to you and your customers:

- Improve service to your customers by shortening your order cycle time
- Lower your inventory carrying costs and fill orders faster by efficiently managing inventory on a corporate-wide basis.
- Automate your best customer and supplier relationships and reduce supply chain costs with EDI/XML and Internet electronic commerce.
- Augment worker productivity with radio frequency technology to direct material movement and order fulfillment processes in the warehouse.
- Reduce data entry duplication and errors with cross-enterprise integration of all modules.
- Further customer service with accurate information on product availability, customer orders, delivery, billing, and replenishment.
- Raise the revenue value per order with substitutions, add-ons and upgrades.
- Increase order fill rates, increase sales, reduce backorders and retain customers.
- Speed picking, packing and shipping processes while reducing data entry errors.
- Leverage your company's unique customer value proposition, enabling better selection, higher volumes, smaller shipments, lower prices, better availability, and improved customer service.
- Tailor your Enterprise system to meet your customers' special needs.
- Understand the sales and profitability of your customers, products, and market with integrated data analysis tools.
- Create new value for your customers and increase your IT value by taking advantage of new processes and technologies as they become available

iDistribute V8.1 can manage the dynamic, complex requirements of today's growing distribution organization. We'd like to manage yours too.

Call us today at 1-877-424-8500 to speak to a sales representative, or email us at sales@gillani.com to find out more about our products, or to schedule a demonstration.

Gillani iDistribute Answers the Questions...

Which customers?
To where?
What do they want?
On what dates?
Sourced from where?
Where should it be located?
What value-added services?
What should be procured?
What is projected demand?
What is the forecast?
and Manages the Answers.

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