

Whether it is the management of collections from your customers or coordinating payments to your vendors, Gillani Financials provides the tools to make your accounting personnel productive and effective in the execution of their job functions. Automated functions allow your personnel to concentrate on problem areas and not spend time processing payments that are clearly earmarked to specific cash applications.

Easy to learn and understand graphic user interfaces (GUI) allow users to quickly and accurately be productive in a short period of time. Powerful inquiry (zoom) functions provide detail information from many financial screens with the click of a mouse button or use of a function key.

Fully integrated data from all aspects of the accounting function gives users readily available real time information in order to make effective decisions.

Improved Customer and Vendor relationship management is achieved through instant access to real time information.

Whether you are concerned about credit limits, holds on invoices, or simply finding an address and phone number, Gillani Financials makes inquiries fast and presents the user with the information in a graphic interface that is easy to read and understand.

Gillani Financials can help you improve performance by providing reporting and analysis capabilities including:

- ♦ Ad hoc query and reporting for better insight to compete in today's economy.
- ♦ Analysis of large volumes of financial data.
- ♦ Executive dashboard for views into multiple results.
- ♦ Scorecarding for reporting metrics at all levels of your business.

Gillani Financials provides the tools to manage customers as well as vendors. It empowers accounting with the ability to identify problem accounts, resolve disputes, and make collections from within the same application. Better vendor communication is realized through better invoice and payments controls. Powerful financial reporting makes for higher productivity of your accounting staff.

# THE SOLUTION

## Gillani Financials

Gillani Financials is one of the solidly anchored base applications of the originally developed FourGen Accounting, which is part of Gillani Global Enterprise™ Solutions, providing Financial Management to your organization.

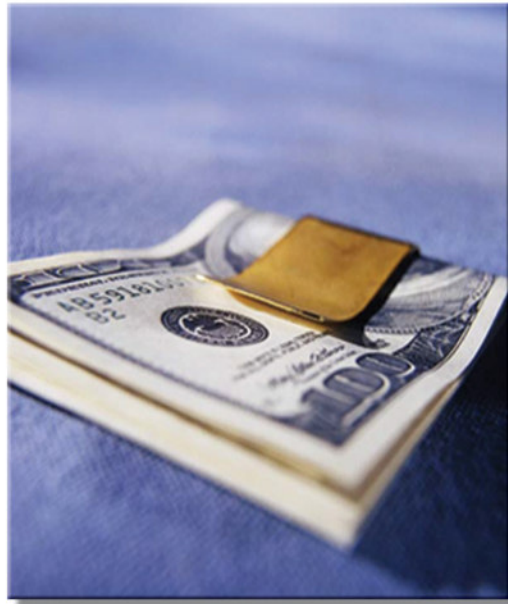
The core of any financial system is the ledger structure. It is for this reason that Gillani Financials has a specialized accounting structure known as the GL FlexKey. This powerful structure allows a company to define its accounting reports in the GL FlexKey.

The simplest way of looking at the GL FlexKey is to view it as an embellished account number. Gillani Financials allows you to define specific sections within the GL FlexKey according to the reporting needs of your organization. These sections can be defined around the physical locations within your company and/or department codes or management of functions. Part of the GL FlexKey will always be your natural account number.



Once defined, the GL FlexKey provides the basis upon which you can drill down to find individual entries that make up values in specific accounts. It helps make reporting simple, by easily defining what you would like to roll up into specific accounts.

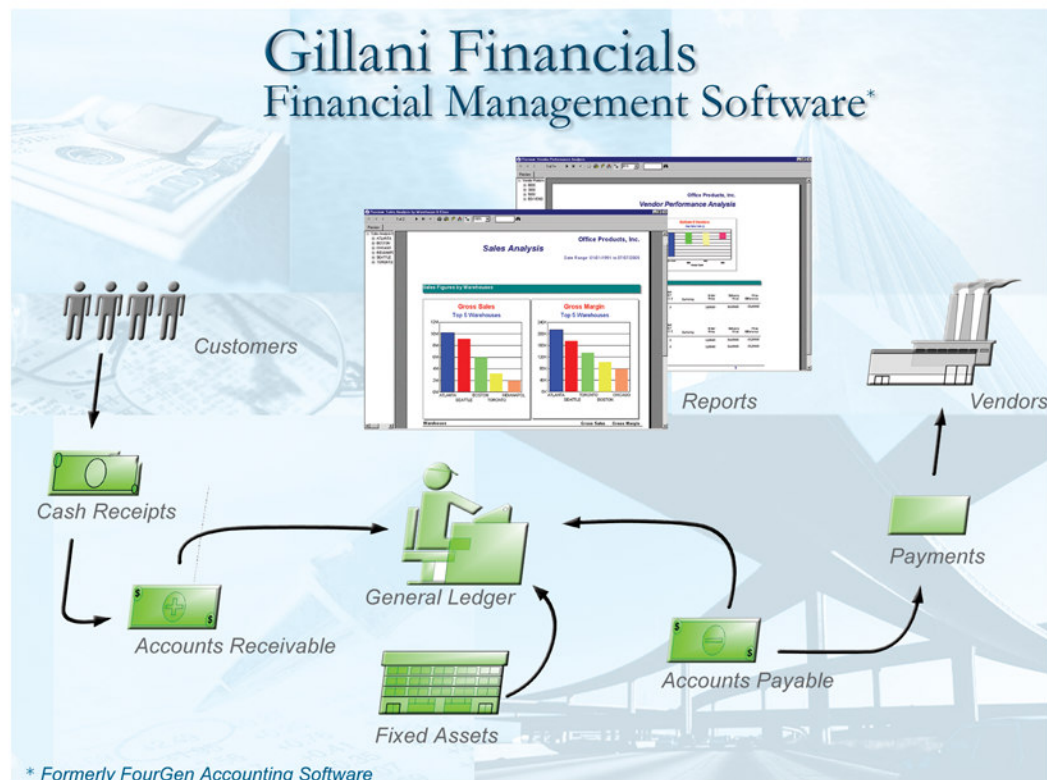
While the GL FlexKey can appear to be a complex entity to work with, the concept of the GL FlexKey alias makes its use quite easy. The alias can be viewed as a shortcut name for the GL FlexKey. Much as you might refer to my home address as John's place, a GL FlexKey alias allows you to create an easy to use reference for the GL FlexKey.



Gillani Financials provides the following:

- Multiple books in a single financial structure
- Multicurrency
- Audit reporting
- One step cash payment/application
- Better management of customer accounts
- More control over vendor payables
- Improved cash management
- Enhanced asset management
- Reports in multiple formats
  - ♦ Hard copy, Fax, or email
  - ♦ Microsoft Word
  - ♦ Microsoft Excel
  - ♦ pdf format
  - ♦ html browser

*Critical to any financial product is the ability to interface to systems that can either provide or use data from your system. Gillani Financials does that in many ways.*



## Gillani Financials General Ledger

The General Ledger module allows for the import or export of individual journal entries. In addition, the use of EDI structures allows for the exchange of data using that data structure.

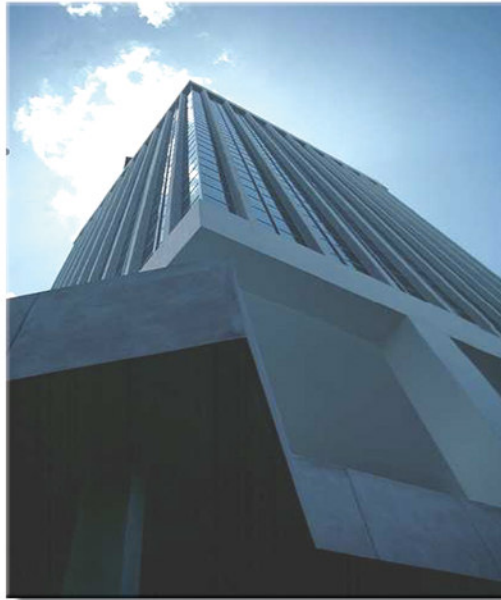
Gillani Financials General Ledger gives your accounting personnel the following advantages:

- Custom defined Accounting Structures
- Powerful Financial Management Reporting
- Drill downs or roll ups of Journal transactions
- Manual entry or Importing of Journal entries
- Tracking of multiple Journal types
- Budgeting

## Gillani Financials Accounts Receivable

The Accounts Receivable function enables you to:

- Manage customer information
- Maintain customer catalogs
- Make powerful queries into customer accounts
- Automate the collection from bad debt accounts
- Select a wide variety of invoicing/statement options
- Manage bank deposits and bank account activity
- Make use of electronic payments, EDI interfaces
- Handle credits, returns, payment transfers, NSF checks
- Customize tracking of invoice agings
- Import lockbox payments from banks
- Easily apply cash or credits to invoices
- Automate multilevel tax calculations



## Gillani Financials Accounts Payable

Account Payables will be more productive with the ability to make use of:

- Contracted rates of exchange
- Batch processing of check runs
- Realized/Unrealized currency gains/losses
- Importing of invoices from foreign sources
- Multiple check stocks per account
- Multiple bank accounts per bank
- Power vendor inquiries
- Improved vendor controls
- Invoice matching to purchasing and receiving
- Bank account reconciliation
- Enhanced tax processing ability
- 1099 processing
- Electronic payment systems

## Gillani Financials Fixed Assets

Gillani Financials includes the ability to manage your fixed assets through:

- Complex depreciation management
- Easy data retrieval
- Flexible asset reporting
- Custom Property Tax reporting capabilities
- Management of construction in progress assets
- Multi-level asset relationships
- Year-end asset tax reporting

Gillani Financials also includes tools for Budget and Credit Management

## Gillani Financials Budget Manager

Budget Manager presents budget information on a spreadsheet format. It allows users to retrieve budget code data from the database for viewing and editing.

## Gillani Financials Credit Manager

Credit Manager presents essential customer and credit information that meets the needs of credit representatives. It collects data, such as customer information, open items, invoice balances and aging information. It can also generate Dunning Letters for customers who have overdue items.

### Optional modules include:

- Web Order Entry
- Order Management
- Inventory Management
- Purchasing
- Advanced Planning & Replenishment and Forecasting
- EDI capabilities
- RF/RFID
- Marketing Campaign

# Gillani

Gillani Financials offers many benefits to you and your customers:

- Increase efficiency, reduce costs, and improve accuracy with synchronized accounting and purchasing processes across all areas of your business
- Improve service to your customers by shortening your order cycle time
- Manage sales more effectively by analyzing customer activity while lowering overhead costs.
- Reduce data entry duplication and errors with cross-enterprise integration of all modules.
- Streamline collection activities.
- Further customer service with accurate financial information on customer order, dues and billing.
- Reduce bad debt expense and improve cash flow.
- Improve customer satisfaction and retention with comprehensive customer information, history, and notes.
- Leverage your company's unique customer value proposition, enabling lower prices, better availability, and improved customer service.
- Effectively manage your suppliers and vendors for better prices with access to complete billing history, payment and other information.
- Tailor your Financial Enterprise system to meet your special needs.
- Understand the sales and profitability of your customers, products, services and market.
- Create new value for your customers and increase your IT value by taking advantage of new processes and technologies as they become available

Gillani Financials can manage the dynamic and complex financial requirements of today's growing organizations. We'd like to manage yours too.

Call us today at 1-877-424-8500 to find out more about our products, to speak to a sales representative, or to schedule a demonstration.

## Gillani Financials Answers the Questions...

How to improve financial performance?

**What**  
What is expected cash flow?

How to get real-time financial information?

How will the payment be made?

**How**  
How to improve collection days outstanding?

**When**  
When is the payment due?

How to get financial visibility?

and Manages the Answers.

# Gillani

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