



A New Level of Productivity

Affordable. Scalable. Customizable.

# PROFITTOOL DISTRIBUTION MANAGEMENT SYSTEM

## A SOFTWARE SOLUTION FOR TODAY'S WHOLESALE DISTRIBUTOR



Create New Value for Your Customers, Your Employees, Your Vendors and Yourself.

**PROFITTOOL IS AN ENTERPRISE SOFTWARE SOLUTION FOR THE WHOLESALE DISTRIBUTION INDUSTRY. BASED ON A FULLY COMPLIANT PC NETWORK, PROFITTOOL'S FULLY FEATURED, YET AFFORDABLE DISTRIBUTION SOFTWARE CAN AUTOMATE YOUR BUSINESS WITH AN INNOVATIVE, COMPLETELY CUSTOMIZABLE, AND SCALABLE SOLUTION.**

Financial Snapshot	
Forecast: 30 Days From: 02/06/2006	Period: 02 12/31/2006 Refresh
Invoices Due By: A/R 0 A/P 0	
Exclude A/R Invoices Past: 90	
Accounts Receivable: 44,199.49	<b>Sales Orders</b>
Accounts Payable: 18,577.95	Open Sales Orders: 244,771.85
<b>Forecasted Cash Flow: 25,621.54</b>	PTD Open Orders / Quotes: 3,359.36
PTD Receipts: 31,484.39	Open Quotes: 133,754.03
PTD Payments: 15,211.10	<b>Purchase Orders</b>
Approved Payments: 0.00	Open Purchase Orders: 4,963.29
<b>PTD Cash Flow: 15,273.29</b>	PTD Open Purchase Orders: 250.59
PTD Billings: 3,753.15	PTD Receipts/Invoices: 3,267.62
PTD Discounts: 0.00	<b>Current Inventory Value: 12,576.29</b>
PTD Payables: 10,107.53	PTD COGS: 415.72
PTD Discounts Taken: 0.00	PTD Gross Margin: 3,337.43
<b>PTD Movement: -5,354.38</b>	Bank Account: ALL
	<b>Current Cash Balance: 45,717.61</b>

[One Single "Financial Snapshot" Access](#)

### MODULAR Design

*ProfitTool* is comprised of a full suite of accounting, sales, purchasing, inventory, contact management, E-catalog, electronic pricing, bar coding, multi-level BOM and more.....

Sales Orders: The Sales Order module effectively manages all phases of the customer order process from quote entry to invoicing and shipping. Customer credit and purchase history are viewable during the sales order creation process, adding valuable tools for your order department. Management reports are available to analyze demand for products.

Purchase Order: The Purchase Order module provides functions for effectively managing purchases. Items are received into inventory and costs are compared to original purchase orders for variance control. Accounts Payable invoices are automatically created.

Inventory: The inventory module provides exceptional control, and a clear picture of stock movements and valuation. The inventory module can accommodate small wholesalers with a single warehouse to a large wholesaler with multiple warehouse locations. Multiple Bins and alternate item numbers are easily maintained. Serial, lot, standard, average, FIFO and LIFO costing are supported. Bill of Materials and Customer pricing matrixes are also available.

Bar Coding – A ProfitTool Exclusive: *ProfitTool* is delivered with a completely functional bar code module for receiving, shipping and cycle counting.

Inquiry Master - A ProfitTool Exclusive: The Inquiry Master module provides a "Single Access Point" for authorized users to all of the customer and product information as well as the associated business transaction information. A powerful user defined browse capability provides access to all transactions data.

Report Module: A ProfitTool Exclusive. This unique multi-threaded Reports Module acts as a "Single Reporting Point" for reporting Customer, Vendor, Inventory, and Sales Person activity. Sales, Cost of Sales and Gross Profit information can be assessed in a myriad of ways.

Message Manager: The Message Manager module adds bulk fax and email capabilities that enable Sales Orders, Invoices, Statements and Purchase Orders to be sent to multiple recipients. The Message Manager module includes Fax Server software enabling faxes to be sent from any desktop on the network.

Contact Manager: Store all your contacts, schedules, and other vital information for the people you need to reach. This module allows you to log all meetings, phone calls, emails, as well as schedule follow up appointments and action items.

### Manufacturing Work Orders:

The manufacturing module provides additional functionality to the Bill of Material capability. Factory work orders are entered based on customer demand.

### E-Commerce:

*ProfitTool* interfaces with GDS' E-Commerce utilities, which allow you to implement a web catalog for all desired products, provide your Customers access to open orders, open invoices, their special pricing and much more. A seamless WEB ordering system is also included.

System Manager: The System Manager module controls, monitors and integrates the entire *ProfitTool* system. The module defines companies, users, and groups. System administrators may set security and group preferences and have the ability to view all system activity. The Workflow function permits administrators to monitor works in progress as well as the status of assigned tasks.

Accounts Payable: The Accounts Payable module manages all vendor, invoice and disbursement information. Entry of invoices and the generation of checks are extremely easy and efficient. Our exclusive "toggle" feature enables invoices to be paid by simply checking a box.

Pertinent Product Information on a Single Screen

Accounts Receivable: The Accounts Receivable module manages all information relative to customer invoices and payments received. Application of cash is extremely efficient. Our exclusive "toggle" feature enables payments to be applied to invoices by a simple mouse click.

General Ledger: The General Ledger module combines transaction detail from all accounting modules to provide a full snapshot of the company's financial position, as well as a complete audit trail. The module is complete data sensitive. Transactions may be posted to any past, present, or future accounting period.

Flexible Modifications: Source code for all versions of *ProfitTool* is available enabling the package to accommodate specific business management needs.

### System Requirements:

*ProfitTool* runs on a PC with a 500-MHz or higher processor clock speed. 256 MB or RAM or higher is recommended for workstations. 1.0 GB of RAM or higher is recommended for servers. Peer-to-peer network are fully supported for smaller wholesalers. Super VGA (800x600) or higher resolution is recommended. A CD-ROM or DVD drive is required for installation.

### Advance to the Next Generation:

All system support and software updates are incorporated into GDS' All Inclusive Maintenance Agreement.

For over twenty years, GDS has worked exclusively with small to medium size wholesalers. Begin to experience and enjoy the benefits of working with a software company that views Customer Relationship as "OUR MOST IMPORTANT MISSION."



Vital Customer Information from a Single Access Point

© 2006, General Data Systems, Inc.  
General Data Systems, Inc.  
10801 Indian Head Industrial Drive  
St. Louis, MO 63132  
314-427-1661 - 129  
800-736-5551 - 129

The capabilities described herein are subject to change without notice.