

# International Business Systems (IBS)

## Product: IBS Manufacturing



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### Technology

OS: i/OS or Windows  
 DB: IBM DB2 or MS SQL Server  
 Presentation: GUI  
 Delivery: Client/Server

### User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000

### Number of Customer Locations

1 2-10 11-50 51-100 100+

### Sales

Entry Price Point: \$75,000 for 15 users  
 Sales Channel: Direct Worldwide

### International Business Systems (IBS)

IBS was founded in 1978 with the mission to help companies improve their profitability and competitive edge through solutions that deliver measurable business value.

Today, more than 30 years later, IBS has become a world-leading provider of wholesale distribution and manufacturing software and consulting services with corporate revenues exceeding \$170 Million and a global network of 1,200 employees serving over 20 countries. More than 5,000 customers use IBS software to optimize their business performance and AMR Research ranks IBS as one of the top global software vendors in Supply Chain Management (SCM) and Supply Chain Execution (SCE). In addition, IBS has enjoyed a strong and prosperous business relationship with IBM since 1978 and now holds the designation of Global Premier Alliance Partner.

IBS continues to operate in an international market with a focus on North American businesses ranging in size from small, privately owned companies to Fortune 500, publicly traded organizations.

IBS applications are developed to meet the specific supply chain requirements of wholesale distributors and manufacturers, rather than focusing solely upon the manufacturing environment with distribution inserted as an afterthought. As a result, IBS Enterprise addresses the critical issues that manufacturers and distributors face in this increasingly competitive marketplace, such as support for multi-currency, multi-language and multi-site operations.

Staying focused empowers IBS to develop and deliver the best solutions available for specific vertical industry sectors.

### IBS Manufacturing

Fully integrated with the sales and distribution functionality in the Enterprise portfolio, IBS Manufacturing has been specifically developed for a supply chain environment where flow-oriented manufacturing meets customer demand. To match the ever-changing marketplace, the comprehensive solution enables accurate and reliable operational control and can mirror every business target you may have. Whether you have less complex requirements regarding assembly-type production, or base your operations on concepts such as pull planning and Kanban, IBS Manufacturing will allow your competitive ideas to control the system, not vice versa, as so often is the case. IBS Manufacturing can help you achieve rapid and accurate responses to market and supply chain demands.

### IBS Manufacturing Includes:

- Finite resource planning
- Graphical planning support
- Automated inventory management
- Flexible product costing
- Alert and monitoring systems
- Web-enabled ordering and tracking for customers/suppliers
- Production equipment maintenance integration
- Time registration and payroll reports
- Service maintenance, planning and administration
- Simple assembly to advanced manufacturing
- Advanced material and component procurement
- XML, EDI and web service communications
- Co-products and by-products handling
- Recipe Management

In addition, IBS offers full support for sales, CRM, warehousing, inventory, marketing, financial control and business intelligence, allowing you to measure business performance with Key Performance Indicators (KPIs).