

# Tecsys Inc.

## Product: Distribution Management Software

# TECSYS

Enabling Supply Chain Excellence™

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### Technology

OS: Windows, Unix, Linux      Presentation: GUI  
DB: Oracle, Informix, IBM DB2      Delivery: Client/Server

### User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000

### Number of Branches

1                      2-10                      11-50                      51-100                      100+

### Sales

Entry Price Point: \$30,000 for 5 users

Sales Channel: Direct

### Awareness. Control.

How much do you know about the status of your customers' orders? Your suppliers' service levels? How much do you know about *your own* service levels, *your own* product satisfaction, or *your own* profit margins? Are you *really* in control of all aspects of your business, or are there still some outside your grasp?

TECSYS distribution software offers real control over everything from order fulfillment to financial management for even the most complex operations. The result is that businesses running on TECSYS software are enjoying reduced operating costs and increased customer service levels like never before.

### Perfect Order Fulfillment

- Increase customer satisfaction and retention by meeting the needs of your customers with perfect order fulfillment.
- Value for your customers, through technologies that let you reinforce customer loyalty by adding value to your products while generating new sources of revenue.
- Reduce costs by eliminating order processing errors while improving upsell rates within order management.
- Empower your trading partners by providing them with a sophisticated electronic commerce solution that includes Web-based order management.
- Strengthen trading partner relationships with electronic commerce that support comprehensive vendor-managed inventory programs.
- Meet trading partner EDI requirements with automated barcode shipping labels and EDI advance shipment notifications that meet the exact specifications of each trading partner.

### Advanced Purchasing

- Advanced forecasting, requisition and purchasing processes that enable you to optimize your inventory levels and ensure superior customer service.
- System-generated suggested purchase orders with subsequent buyer review, allowing buyers to focus on value-added functions like product management, vendor negotiations and inventory strategy.
- Improved margins, by ensuring that the purchase order review process results in the lowest possible product cost by analyzing all possible vendors, date-effective and vendor pricing.
- Improved control, with tools to dynamically track vendor and item lead times, as well as unlimited comments by vendor, purchase order or item.

### Financial Control

- Financial management, through a flexible financial solution that adapts to your specific business giving you the tools required for optimal financial control.
- Know your business with comprehensive management reporting and management by exception.
- Increase your responsiveness by anticipating trouble areas and acting to avoid potential problems.

From the front office, through the warehouse and out over the road, TECSYS puts personalized, real-time information right at your fingertips. Any time. Anywhere.

Because when you're better informed, you're able to work smarter and make better decisions.