

SAP America Inc.®

Product: SAP® Business One



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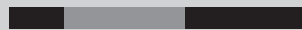
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Technology

OS: Windows
DB: MS SQL Server
Presentation: GUI
Delivery: Client/Server

User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000



Number of Branches

1 2-10 11-50 51-100 100+



Sales

Entry Price Point: \$12,000
Sales Channel: Direct

Control Inventory and Costs with SAP® Business One

If you're like most growing businesses, you're probably feeling the strain of struggling to control inventory and costs with software you've outgrown. Gaining an accurate picture of inventory, reducing inventory costs and getting a full customer view may have seemed out of reach until now ...

Introducing SAP® Business One, affordable business management software for small and midsize businesses. SAP Business One is designed as a single, integrated solution that connects your critical operations including sales, finance, purchasing, inventory and shipping and enables you to grow your business more efficiently and confidently.

Gain an Accurate Picture of Inventory

- Maintain appropriate inventory levels and get an accurate picture of supply by automatically managing stock levels.
- Easily identify order status with an automated pick and pack process that tracks open orders through delivery.
- Easily track inventory with wireless warehouse management and the latest RFID and bar coding technologies.

Reduce Costs

- Reduce material storage and handling costs through more efficient warehouse management across multiple locations and shipping processes.
- Take advantage of volume discounts with MRP that automatically makes buying recommendations.

Obtain a Complete View of Any Customer

- Connect your front office with your back-office by integrating customer facing processes with other relevant functions with built-in CRM. Simply click on a customer name and access contact information, sales and service history, quotations, outstanding balance, total revenue generated, and more.
- Immediately check stock on new orders with an integrated system that doesn't require jumping from one module to another.
- By calling up order histories and buying patterns in real-time, you'll be able to give better deals or propose alternative ship dates – and keep customers coming back.

Only SAP Business One connects your critical business operations so you gain an accurate picture of inventory, reduce inventory costs and achieve the insight you need to efficiently and confidently grow your business.

SAP Business One's embedded reporting feature, XL Reporter, makes report generation easy and accurate.

Using a standard Excel interface, XL Reporter draws on the live data in SAP Business One to enable you to easily create real-time dashboards that deliver snapshots of key performance indicators from across the company.

Quickly generate everything from ad hoc reports such as bookings, open orders and receivables to detailed financial statements whenever you need them. So you know exactly where your company stands and you gain the company-wide insight to make better, faster decisions.