

MBS Dev, Inc.

Product: Wholesale Distribution Suite



MICROSOFT DYNAMICS™ AX POWERED FOR DISTRIBUTORS

www.mbsdev.com

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Technology

OS: Windows

DB: MS SQL Server

Presentation: GUI

Delivery: Client/Server

User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 6500

Number of Branches

1 2-10 11-50 51-100 100+

Sales

Entry Price Point: Contact Sales Rep

Sales Channel: Direct

MBS Dev is a Microsoft Gold Certified partner, certified as a Microsoft Dynamics AX Value Added Reseller (VAR) and Independent Software Vendor (ISV). MBS Dev is a business partner and a distribution software solutions provider on the Microsoft Dynamics AX platform.

Leader in Investment, Focused on Industry

Microsoft Dynamics AX and MBS Dev have formed a partnership to offer you a unique solution in the marketplace designed specifically to address your specific distribution needs. As a supplier, you gain access to a global software solution with a commitment to advancement and stability from Microsoft and the extensive industry expertise of MBS Dev. The result is cutting edge software unlike anything else on the market.

The MBS Dev Dynamics AX solution gives distributors access to software that directly addresses their pains. Full vendor and customer integration saves on your labor costs and improves margins through just-in-time deliveries. Robust business reporting allows you to analyze business data in real-time, offering a much clearer picture of your organization. Forecasting capabilities and inventory management work hand in hand to reduce inventory levels, creating a positive impact on your organization's revenue and margins. The Microsoft layout of Dynamics AX rings familiar with you and your staff, reducing training time and costs. Increased online capacity expands efficiency and self-service abilities of your customers while increasing sales. Electronic transmissions of invoices, order status' and billing can make a positive impact on revenues with timelier payments and paperless operations.

Wholesale Distribution Suite

The MBS Dev Wholesale Distribution Suite provides a fully integrated customer service, order entry, purchasing, inventory management, accounting, eCommerce, sales analysis system and a comprehensive executive information management reporting tool that allows business supplies distributors to supply products to customers quickly and efficiently.

The Wholesale Distribution Suite is a completely integrated enterprise-wide software system that will satisfy an extensive range of software requirements for durable and nondurable goods distributors. The modules offered will cover virtually every function of wholesale distribution management.

Key Features

- High Volume Distribution (HVD)
- Executive Workstation
- Customer Service Workstation
- Order Management
- Buyer's Workstation
- CRM/Campaign Management
- Warehouse Pick Optimizer (WPO)
- Paperless Warehouse – RF based warehousing
- Freight Rate Management
- Advanced Financials
- Cash Application Workstation
- Accounts Payable Workstation
- Commissions Management
- Advanced Pricing and Costing
- Credit and Collections Workstation
- Forecasting
- E-Business – EDI (XML Inbound and Outbound)
- Customer Connect – eCommerce (B2B and B2C)
- Sales Rep Connect – Sales force automation tool
- Credit Card Integration
- Business Intelligence

Certified for Microsoft Dynamics

The MBS Dev Wholesale Distribution Suite is Certified for Microsoft Dynamics AX, signifying that the solution has met Microsoft's highest standard for partner-developed software by successfully meeting all certification requirements.

Wholesale Distribution Suite has demonstrated development quality and compatibility with the Microsoft Dynamics AX product by passing rigorous software solution testing.

Partnership

MBS Dev operates the business as a partnership with our customers. Our customers' continued success is our continued success, and we seek to partner with our customers to achieve shared vision and objectives. MBS Dev becomes an extension of its customers' organizations to deliver quality products and services.