

# Infor™

## Product: Infor ERP SX.enterprise



[www.infor.com/industries/distribution](http://www.infor.com/industries/distribution)

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### Technology

OS: Windows and Unix, Hat Linux, HP-UX

DB: Progress

Presentation: CHUI, GUI, Browser

Delivery: Terminal Services, Client/Server

### User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 5000

### Number of Branches

1 2-10 11-50 51-100 100+

### Sales

Entry Price Point: Contact Infor Account Executive

Sales Channel: Direct and resellers Worldwide

**Do business better:** Infor™ ERP SX.enterprise is a robust enterprise resource planning (ERP) solution specifically designed to help distributors with complex business models run an efficient, end-to-end operation. Advanced in both design and function, Infor ERP SX.enterprise automates core processes, including inventory management, order entry, financial management, and sales operations. These capabilities give distributors a deep and comprehensive view of factors driving customer service and other key processes. Infor ERP SX.enterprise is built on Infor Open SOA, making it possible for customers to easily add, change, upgrade, or modify specific capabilities without waiting for a major new release and without enduring a major disruption to their business. In addition, Infor ERP SX.enterprise is part of the Infor MyDay program that leverages a dynamic Web 2.0 interface to improve the efficiency of users by presenting the information they need to perform their jobs in a personalized, easy-to-use format. More than 1000 companies with revenue ranging from \$50 million to more than \$1 billion are leveraging the distribution industry-specific functionality in Infor ERP SX.enterprise.

### Core Capabilities

**Warehouse management:** To help users manage warehouse workflow in real-time, Infor ERP SX.enterprise offers advanced capabilities for picking, packing, and placement that enhance the ability to manage warehouse activities. Warehouse Management offers distributors specialized features, including voice enablement, radio frequency identification device (RFID) enablement, labor management, task interleaving, and dock door scheduling.

**Order Entry:** The solution includes comprehensive pricing capabilities, including a pricing modifier, which allows you to price differently based on the geographic location and the class of products such as how fast it is selling. With Order Entry, it's possible to select multiple line items and tie them to a single purchase order or warehouse transfer.

**Inventory control:** Efficient tools let you easily establish reorder points, print physical count sheets, and perform a variety of other inventory control processes. Vendor-managed inventory tools help you manage off-site inventory controlled by vendors. The solution includes electronic distribution of information between manufacturers and distributors to automate and streamline the process for recording and tracking transactions, such as the vendor on-sale rebate process. In addition, Infor ERP SX.enterprise enables you to store non-stock products in inventory without creating a catalog or product record.

**Value-added services:** Infor ERP SX.enterprise provides capabilities to meet increasing customer demands for more comprehensive services, such as stamping, coating, and assembling products. In addition, a kit production module features innovative, automated tools for packaging and marketing products.

**Purchasing:** Infor ERP SX.enterprise features advanced order control, inventory management, and other flexible capabilities to manage the purchase of both stock and non-stock products. Advanced order control lets you take advantage of complex ordering formulas while considering important factors such as average sale quantity.

**Service warranty:** The solution offers capabilities to streamline service and repair functions. Infor ERP SX.enterprise also delivers general business functionality to support all aspects of your operations.

**Financial management:** Infor delivers functionality designed specifically for the unique challenges of distributors operating multiple locations. Infor ERP SX.enterprise includes comprehensive credit card processing capabilities and the ability to perform mass maintenance on all customer pricing record types and all rebate sub-types, including vendor on sale, vendor on purchase, and customer.

**Performance management:** Distributors have access to advanced capabilities to link their operational plans with corporate strategy and generate actionable insights to increase user productivity, control costs, and improve overall business performance.

**Supplier relationship management:** With Infor ERP SX.enterprise, you have access to capabilities that create a more collaborative environment for you and your suppliers.

**eCommerce tools:** Distributors using Infor ERP SX.enterprise have access to eCommerce capabilities that make it possible to conduct business with suppliers and customers 24/7.

**Customer relationship management:** Infor ERP SX.enterprise users have access to capabilities for getting a comprehensive view of their customers to enable a consistent and continuous customer dialogue based on real-time information.

### See results now.

Infor ERP SX.enterprise is a complete solution that is helping distributors worldwide see significant bottom-line business benefits.