

# Infor™

## Product: Infor Distribution Essentials



# infor™

[www.infor.com/industries/distribution](http://www.infor.com/industries/distribution)

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### Technology

OS: Windows, Unix, OS/400, Linux, Other

DB: Progress, MS SQL Server, DB2

Presentation: CHUI, GUI, Browser

Delivery: Terminal Services, Client/Server

### User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 5000

### Number of Branches

1 2-10 11-50 51-100 100+

### Sales

Entry Price Point: Contact Infor Account Executive

Sales Channel: Direct and resellers Worldwide

**Thousands of pure distributors worldwide rely on Infor Distribution Essentials to run their business, increase inventory productivity, reduce operating costs, improve customer satisfaction, improve agility and supply chain performance, and more.**

Distribution is a fast-paced and competitive industry with lots of moving parts. To prosper, companies must be able to move beyond the immediate to seek out and adopt new growth strategies while maintaining costs and adding value in everything they do. An organization's success will depend on its ability to quickly source materials and work better with new suppliers by seamlessly integrating them into its end-to-end supply chain. Ready access to information about suppliers, inventory levels, outstanding orders and shipments translates to cost control and rapid order turnaround.

Infor Distribution Essentials is a robust solution specifically designed to help address the most pressing challenges of distribution companies. Regardless of your global reach or the breadth of your product offering, Infor Distribution Essentials offers everything you need to cost effectively grow your business. If you manage an extended supply chain, it provides broad coverage of these important core business processes: plan, source, buy, make/assemble, ship, sell and service.

You get a comprehensive and integrated set of tools that provides functional oversight and effective control of your operations whether they involve one location or several. You'll be equipped to deliver the accurate forecasting you need to develop corporate financial and merchandise plans based on anticipated demand for goods or anticipated account sales volume; take control of your supplier network, make optimal sourcing/supplier decisions, and streamline purchasing and contract management; and extend your business through delivery of new services, as well as value-added services such as kitting and assembly.

Whatever type of distributor you are, Infor Distribution Essentials can help you quickly integrate new value-added services, extend your inventory and grow your business profitably. You get the key capabilities you need to remain competitive in an industry that is increasingly impacted by global trade and development.

Infor Distribution Essentials is driving the flow of more than \$100 billion of goods and services through the North American supply chain, helping companies like yours:

- Manage increasingly complex products and product offerings
- Increase the productivity of your inventory
- Reduce operating costs
- Improve customer satisfaction
- Improve agility and supply chain performance
- Enable greater flexibility to address changing market conditions