

International Business Systems (IBS)

Product: IBS Enterprise

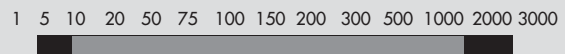


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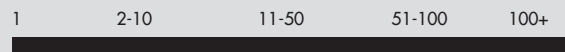
Technology

OS: i/OS or Windows
 DB: IBM DB2 or MS SQL Server
 Presentation: GUI
 Delivery: Client/Server, Online

User Base



Number of Branches



Sales

Entry Price Point: \$45,000 for 10 users
 Sales Channel: Direct Worldwide

International Business Systems (IBS)

IBS was founded in 1978 with the mission to help companies improve their profitability and competitive edge through solutions that deliver measurable business value.

More than 30 years later, IBS has become a world-leading provider of wholesale distribution and manufacturing software and consulting services with corporate revenues exceeding \$170 Million and a global network of subsidiaries serving over 20 countries. Today, more than 5,000 customers use IBS software to optimize their business performance, and AMR Research ranks IBS as one of the top five Supply Chain Management (SCM) vendors worldwide. In addition, IBS has enjoyed a strong and prosperous business relationship with IBM since 1978 and now holds the designation of Global Premier Alliance Partner.

IBS continues to operate in an international market with a focus on North American businesses ranging in size from small, privately owned companies to Fortune 500, publicly traded organizations. IBS applications are developed to meet the specific supply chain requirements of wholesale distributors and manufacturers, rather than focusing solely upon the manufacturing environment with distribution inserted as an afterthought. As a result, IBS solutions address the critical issues that businesses face in this increasingly competitive marketplace, such as support for multi-currency, multi-language and multi-site operations. Most importantly, IBS Enterprise offers end-to-end capabilities to manage the five critical profit drivers for any business dealing in distribution: **Revenue, Margin, Expense, Inventory, and Cash.**

Over the years, IBS' cumulative experience in a number of vertical sectors has provided the company with the ability to locate value where customers did not previously recognize it. Staying focused empowers IBS to develop and deliver the best solutions available in specific industries, such as automotive; pharmaceutical & healthcare products; medical equipment & supplies; paper, packaging & office supplies; consumer goods; publishing & book distribution; food & beverage; electronics & electrical components; as well as industrial equipment & supplies.

The IBS Enterprise software suite offers an extensive range of functionality to automate business processes, improve operational efficiencies, raise service levels, and provide a competitive advantage.

IBS Enterprise

- Alert Management
- Assembly
- Asset Management
- Business Intelligence
- Cash Book
- Cash Flow Manager
- Core Exchange
- Corporate Data Maintenance
- CRM
- Customer Delivery Schedules
- Dangerous Goods Handling
- Distribution
- Financials
- Finite Planning
- Industrial Manufacturing
- Integrator
- Inventory Control
- Multi Distribution Center
- Netstore eCommerce
- Output Solutions
- Planner View
- Product Configurator
- Product Management
- Rebates, Royalties, and Chargebacks
- Requests and Returns
- Service
- Shipment Preparation
- Supplier Delivery Schedules
- Time
- Warehouse Management

