

Gillani, Inc.

Product: iDistribute® – Distribution & Financial Management System

Gillani™

ERP & Distribution Management Solutions

www.gillani.com

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Technology

OS: Unix, Linux, Windows

DB: IBM, DB2, Informix, Oracle

Presentation: GUI and Web

Delivery: Client/Server

User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000

Number of Branches

1 2-10 11-50 51-100 100+

Sales

Entry Price Point: \$7,800

Sales Channel: Direct, Distributors, and resellers

Given the challenges facing distributors, now may be the perfect time for an Integrated Distribution Management solution. What better way to increase profitability than to get the right product to the right place, at the right time, at the right price and overall right cost.

Gillani's goal is to provide distributors with the most advanced and most powerful systems and tools available that enable the computer to work for you while providing better customer service:

- Improving your sales and increasing order fill rates
- Lowering inventory costs and reducing operating expenses
- Improving profitability

iDistribute® is developed from this perspective, based on Gillani's industry proven **FourGen Accounting®** ERP, SCM, and WMS products and offers the following functionality including integrated financial management and accounting capabilities:

Order Management

Enter orders manually, electronically and track order sources. Includes features like RMA, marketing campaign, pricing, inventory status, customer relationship management and eSCM® – place orders and request order status over the internet.

Inventory/Warehouse Management

Tracks an extensive amount of inventory information about each item and shares it across iDistribute. Allows efficient fulfillment of orders.

Advanced Planning and Replenishment

Tracks, manages and forecasts demand usage patterns, sets inventory levels based on statistical techniques, creates recommendations for POs and allows conversion to PO.

Procurement/Purchasing Management

Speeds the creation, approval and transmission of PO and streamlines the buying and procurement processes.

Reporting/Analysis Management (Business Intelligence)

iDistribute can help you deliver operational and management reports, exploratory analyses, ad-hoc queries and rich data visualizations. You are able to take the information in a cube format and have it sliced and diced for an executive dashboard style Key Performance Indicators (KPI) display in a cockpit style format. Business Intelligence tools like Cognos are seamlessly integrated into the applications.

Gillani Financials

Gillani Financials® delivers a comprehensive ERP/accounting solution that offers fully automated functions and real-time information to allow your personnel to be more productive and make effective decisions.

Gillani also offers iDistribute® and Gillani Financials in an application service provider (ASP) model and a small and medium businesses (SMB) model on-site deployment offering.

Gillani iDeliver® team helps you install your new iDistribute software, our iCare® – client provides complete support, while the iUniversity® team provides comprehensive training in the efficient utilization of iDistribute for your maximum benefit.

Since 1983, small, mid-size and large distributors have relied on iDistribute for their distribution management needs, building on FourGen® and Endura® heritage.

For more than 26 years, in 50 countries, 3,000 customer sites and a million users, Gillani applications provide wholesale distributors and retailers an integrated distribution management solution to efficiently manage their day-to-day, hour-to-hour distribution business in a flexible, integrated manner.

iDistribute Xpress®, a latest solution offering from Gillani, is a rapid implementation of an integrated distribution management solution and financials focusing on the order and distribution processes that help distribution businesses win and keep customers.