

Exact

Product: Exact Globe

= exact

And it all comes together.

www.exact.com

Contact: Exact Americas

35 Village Road | Middleton, MA 01949

(800) 468-0834 ext. 2650 | (866) 544-5456 FAX
bswdguide@exactamerica.com

Technology

OS: Windows

DB: MS SQL Server

Presentation: GUI, browser

Delivery: Client/Server

User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000

Number of Branches

1 2-10 11-50 51-100 100+

Sales

Entry Price Point: \$15,000 - \$25,000

Sales Channel: 9 direct offices and 35 resellers in North America

Developed for companies like yours, Exact Globe reflects the way in which ERP has evolved. Once used to simply coordinate administrative processes, ERP now integrates company-wide, back-end processes such as bookkeeping, ordering, planning, and human resources. It also encompasses functions including manufacturing and distribution.

Exact Globe allows you to bring your operation together, replacing islands of information and uniting them into a single, organization-wide system. And it does so with the modular flexibility that adapts to your requirements and grows with you.

Highlights of Exact Globe:

- Financial Management
- Administration
- Item Management
- Purchase Management
- Warehouse Management
- Inventory Management
- Planning: Forecasting, MRP, Resource planning
- Manufacturing: Production costing, Production control, Outsourcing, Production results
- Project Management
- Sales Management
- Service Management
- Supply chain/EDI/Warehouse management
- Human resource management
- Service Management
- Supports multiple languages, currencies and legislations

Integrated Financials

Exact Globe gets to the heart of your company by uniting and consolidating your financial administration.

By incorporating your entire accounting system, Globe allows you to generate dynamic pivot reports and analyses by "slicing and dicing" your financial data. A field chooser drags and drops the required fields onto the report. All reports can be saved and the template can be reused – giving you an instant picture of a particular business area, process, transaction, or client, even across borders. Go from a static overview to a dynamic overview that you can configure yourself. Standard integration is available with Microsoft Excel and Crystal Reports, allowing for reports to be created, with real time data that comes straight out of Exact Globe.

Streamlined Logistics

Exact Globe's Purchase and Store capability is designed to raise your logistical game across all aspects of item management, purchase management and warehousing.

All items can be created, maintained and deleted centrally. Each item contains its own data and attributes, registered and maintained in its own item maintenance card. Item information is divided into several categories, presented under different tabs. Zoom into the item card to view all transactions for a specific item. Define all item-related pricing like sales prices, purchase prices, cost prices. Batch updates can also be performed, with simultaneous updates of multiple items in a batch. This saves time if your organization decides to review and update the data of all items at the same time.

Optimize Capacity

Exact Globe enables you to optimize your future with customizable flexibility for planning, manufacturing and project management. With this comes the ability to react to short and long-term imperatives by managing materials, workloads and schedules your way.

Single or multiple versions of bill of materials (BOM), routing and dependencies can be defined per product. Combined with surcharges and batch sizes, this forms the basis for the cost price calculation. Multiple product variants, features, options and materials in BOM variations can be managed. You can also store an unlimited amount of levels in the resource structure, use phantoms, and link activities to the levels of resources and machinery. During production, you will have instant and continuous insight into whether or not you are in line with your budgeting forecasts and expectations.

Satisfaction and Profitability

Exact Globe gathers and consolidates all customer and pricing information, while integrating customer orders and invoices with your financial and logistics systems. Centralize and transform your customer service and account management with a comprehensive digital customer card for each customer. All customer related activities and documentation are held on this card: transactions, pricing agreements, revenue per customer, quotations, invoices, payments outstanding, contracts, and service orders. This gives sales staff an instant overview of each customer and their history. Meanwhile, service staff will be able to instantly access the history and status of any customer complaint. This level of detailed customer information enables you to classify and segment customers, and provides the basis for improved targeting.