

Axiom Software Ltd.

Product: EPDS/FDS



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Technology

OS: Windows Presentation: GUI
DB: MS SQL Server Delivery: Client/Server

User Base

1 5 10 20 50 75 100 150 200 300 500 1000 2000 3000

Number of Branches

1 2-10 11-50 51-100 100+

Sales

Entry Price Point: \$22,500
Sales Channel: Direct

Specialists in Software for Distribution

Axiom Software is a leading developer of enterprise solutions for distribution companies with a focus on electronics and fastener parts distribution.

Developed for both franchised and independent distributors, Axiom's Electronic Parts Distribution Software (EPDS) and Fastener Distribution Software (FDS) provide an all-in-one enterprise solution which integrates front and back office operations seamlessly. The systems are built to effectively share information, optimize operations, analyze the health of a business, build customer loyalty and increase satisfaction. EPDS and FDS manage, track and monitor operations from the beginning of the customer call through the completion of the shipment process. Additionally, the system provides numerous 'flash inquiries' that enable users to view all information about a particular customer, item or vendor with the option to research more specific information.

A unique instant messaging feature links system information to a message that enables users to instantly and efficiently communicate with one another. Other benefits include the ability to view and print all key statistics, sales, purchases, bank accounts and other business transactions, as well as a Purchasing Advice Report or Purchase Order Generator for error-free POs. The complete integration of solutions is an integral component for running a business smoothly.

Features:

- Integrated quotation and RFQ processing with routing
- Sales based customer ranking to drive decisions
- Easy reorder functions based on prior shipments
- Seamless electronic document management
- QC and inspection guidelines with lot control/traceability
- Centralized purchasing with automatic PO generation
- Comprehensive warehouse transfer process
- Easy-to-use PO acknowledgment and expedite functions
- Automated warehouse cycle counting process
- Flexible inventory replenishment methodologies
- Demand calculations based on territory
- Automated average and maximum lead time calculations
- Customer contract and forecast capabilities
- Discrepant material management
- Multi-step value added work order processing



Access the information you need - fast. Each inquiry is tailored to your job function and displays information so you can answer questions about business activity, status and exception. From the inquiry, you can also drill down into the details.



Each salesperson can see their open calls, scheduled meetings, to-do lists, open customer quotes, bookings, back orders, shipments, commissions and performance against targets. They can mine for new business by getting a list of companies that have previously purchased but are not currently active.



This flash allows product or purchasing agents to see and respond to customer quotes. They can generate RFQs and POs, expedite POs, and record vendor RFQ responses.



This flash shows each job status and such issues as product shortages and schedule delays. View information by job, finished item or raw material.



Tired of collecting money the old-fashioned way? This inquiry enables faster collections, without paper. You can also drill down to the customer inquiry and email a statement with supporting invoices.



For top-level management, this flash provides a business snapshot with current cash position, A/R, A/P, open sales orders, open POs and inventory. In addition, see bookings, cash receipts and disbursements, sales, COGS, gross profit, and more.

Do More With One Call

If you're looking for a software package that works the way you do - with no fumbling of commands or function memorization - then put Axiom at the top of your short list.