

# Activant®

## Product: Trading Partner Connect and B2B Seller



# ACTIVANT®

<http://distribution.activant.com>

Contact: Russ Mellott

19 West College Ave. | Yardley, PA 19067

(800) 776-7438 | (215) 369-4277 FAX

[distribution@activant.com](mailto:distribution@activant.com)

### Technology

OS: Java and VB.net

Presentation: GUI

DB: MS SQL Server

Delivery: Client/Server

### Company History

Year company was founded: 1972

Total number of full time employees: 710

### Release Information

Current Version Number as of November 2008: TPCx version 11.0, B2B Seller version 5.5

New releases are made available: every 12 months

### Other Listings

Enterprise Distribution Software

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Warehouse Management Software

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**Trading Partner Connect (TPCx)**, an internet trading network for distributors, streamlines the commerce process, increasing collaborative opportunities and streamlining processes, enabling distributors to improve customer service while reducing operating costs.

#### Benefits include:

- Synchronization -- Rationalized inventory allows you to use your own part numbers when communicating with other members. More than 19 million synchronized items in Activant's database helps eliminate order errors and delays, and makes for clean data transmissions.
- EDI -- TPCx provides a portal for EDI transactions. Transactions are done in real time.
- Marketplace -- TPCx acts as a translator, with everyone maintaining item codes in the privacy of their own business system. When you join TPCx, you can choose to match—synchronize—your inventory with this ever-growing catalog.
- Dead Stock -- TPCx helps you identify and form trading relationships with distributors who actively sell stock that you have marked as inactive or dead in your inventory. In turn, you can source another distributor's slow-moving inventory at discount prices to increase your margins.
- Sourcing -- By partnering with distributors in other geographical locations or outside your industry, you can increase your sales without investing in additional inventory, warehouse space, or staff. Customer service improves too. With TPCx, you can source items from multiple partners in less than a minute, vastly improving your customer service response time.
- Pricing -- TPCx allows you to upload price updates; thereby preventing payables issues -- and margin erosion -- that can arise when price increases are not enacted in a timely manner. Getting pricing updates through TPCx means you can avoid having a separate mapping process from each of your suppliers, since everything is standardized through the TPCx Hub.
- Manufacturers -- When your manufacturer partners are also members of TPCx, you can send and receive business documents and reduce lead-time.
- Beyond -- TPCx can be your portal to other trading communities, enabling you to maximize your use of the Internet to conduct business without hurting your bottom line.

With **Activant B2B Seller**, you can offer your existing and prospective customers a web-based storefront available 24 hours a day, seven days a week.

Fully hosted and integrated in real-time with your Activant solution, B2B Seller enables your customers to check inventory, track invoices, check the status of an open order as well as look at past purchases.

Customers can also use your website as their business system to track orders for individual projects and download account-specific information, including past invoices, into Excel spreadsheets, in a secure, online environment.

In addition, customers can check inventory and place orders at their convenience, freeing your staff to focus on developing new sales and avoiding costly re-keying errors.

What is more, your B2B Seller site can help you access new customers in other geographic regions without investing in costly warehouse space.

#### Benefits of B2B Seller include:

- Improved customer service
- Increased sales
- Reduced costs
- Expanded geographic reach
- And much more